



**DUNCANVILLE COMMUNITY AND ECONOMIC  
DEVELOPMENT CORPORATION (DCEDC)  
REGULAR MEETING  
BRIEFING ROOM, DUNCANVILLE CITY HALL  
203 E WHEATLAND RD, DUNCANVILLE, TX 75116  
JUNE 22, 2020 @ 6:15 PM  
or immediately following the 6:00 PM DCEDC Annual Meeting**

***\*DCEDC MISSION STATEMENT\****  
***TO SERVE AS A CATALYST FOR COMMUNITY DEVELOPMENT  
AND ECONOMIC OPPORTUNITY***

## **AGENDA**

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### **CALL TO ORDER**

### **INVOCATION**

1. CITIZEN'S PUBLIC FORUM.
2. CONSIDER APPROVAL OF THE DCEDC MINUTES FOR THE REGULAR MEETING HELD ON MAY 28, 2020.
3. CONSIDER APPROVAL OF THE DCEDC MINUTES FOR THE SPECIAL CALLED MEETING HELD ON JUNE 3, 2020.
4. CONSIDER APPROVAL OF THE DCEDC MINUTES FOR THE SPECIAL CALLED MEETING HELD ON JUNE 4, 2020.
5. RECEIVE AND DISCUSS CITY SALES AND USE TAX COMPARISON SUMMARY.
6. RECEIVE AND CONSIDER APPROVAL OF THE DCEDC MONTHLY BUDGET REPORT.
7. RECEIVE AND DISCUSS THE DUNCANVILLE FIELDHOUSE SPORTS FACILITY FINANCIAL STATUS REPORT.
8. RECEIVE AND DISCUSS THE MAIN STATION DUNCANVILLE, LTD'S MONTHLY FINANCIALS, AS WELL AS DUNCANVILLE REAL ESTATE UPDATES.
9. RECEIVE DIRECTOR'S REPORTS.
  - BUSINESS ACTIVITY UPDATES.
    - CERTIFICATE OF OCCUPANCY – APPLICATIONS RECEIVED – MONTHLY (EDC) MONTH OF MAY 2020 (ATTACHED).
    - CERTIFICATE OF OCCUPANCY – CERTIFICATES ISSUED – MONTHLY (EDC) MONTH OF MAY 2020 (ATTACHED).

**ADJOURNMENT**

**POSTED BY THURSDAY,  
JUNE 18, 2020 BY 5:00 PM**



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**CYNTHIA D WILLIAMS  
ECONOMIC DEVELOPMENT COORDINATOR**

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*Members of the City Council, including a possible quorum, might be present in the audience and some of the City Council members might make comments or participate in the discussion as audience members. There will be no deliberation, vote, or action by the City Council.*

*The City of Duncanville does not discriminate on the basis of disability in the admission or access to, or treatment or employment in, its programs or activities. If you have a request for services that will make this program accessible to you, please contact the City of Duncanville at least 72 hours in advance at (972) 780-5012. (TDD Access 1-800-RELAY-TX)*

*Pursuant to section 30.07, penal code (trespass by license holder with an openly carried handgun), a person licensed under subchapter h, chapter 411, government code (handgun licensing law), may not enter this meeting room with a handgun that is carried openly.*

*De conformidad con la sección 30.07 del código penal (prevaricación por licenciario con una arma de mano llevada abiertamente), una persona con licencia bajo el subcapítulo h, capítulo 411, código de gobierno (ley de licencias para portar armas), no pueden entrar a la sala de reuniones con una arma de mano que se practica abiertamente.*

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# AGENDA BACKGROUND

## ITEM NO. 1

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Citizen's Public Forum.

**BACKGROUND/HISTORY:** The Duncanville Community and Economic Development Corporation Bylaws provide there be a Public Forum as part of the regular meetings. The purpose of the Public Forum is to allow public comments to be made by citizens regarding Board matters. The format of the Public Forum is subject to the President's discretion. When recognized to speak, the citizen is asked to please state his/her name and address for the record. Comments will be limited to two minutes per speaker.

Citizens wishing to speak on a Public Hearing Agenda item shall not address the Board during the Public Forum. Time is allowed for proponents and opponents to speak on a public hearing item during the set Public Hearing.



# AGENDA BACKGROUND

## ITEM NO. 2

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Consider Approval of the DCEDC Minutes for the Regular Meeting Held on May 28, 2020.

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** Copies of the draft minutes of the DCEDC Regular Meeting held on May 28, 2020.

**ATTACHMENT(S):** Draft DCEDC Minutes for the Regular Meeting held on May 28, 2020.

**THE DUNCANVILLE COMMUNITY AND ECONOMIC  
DEVELOPMENT CORPORATION (DCEDC) BOARD  
MINUTES  
REGULAR MEETING  
MAY 28, 2020**

A regular meeting of the Duncanville Community and Economic Development Corporation (DCEDC) Board of Directors was held on Thursday, May 28, 2020, at 6:00 PM in the City Hall Briefing Room, located at 203 E. Wheatland Rd., Duncanville, TX 75116, and via Zoom Communication.

Board Members in Attendance:

Steve Dial	President
Derwin Broughton, AIA	Vice President
Dave Galbraith	Board Member
Kenneth Govan	Board Member
Michael Grace	Board Member
Chan Williams	Board Member

Board Members Not in Attendance:

All Board Members were in attendance with one *Board Member vacancy*.

City Council Members Present: There were no members of the Duncanville City Council present at this meeting.

Staff Present: Jessica James; Director of Economic Development, Timothy Hamilton; Park Superintendent, and Cynthia Williams; Economic Development Coordinator

***CALL TO ORDER***

The meeting was called to order by President Dial at 6:08 PM.

***INVOCATION***

Mr. Galbraith offered the Invocation.

***ITEM NO. 1 CITIZEN'S PUBLIC FORUM.***

President Dial read the item into record. There were no public comments received.

***ITEM NO. 2 CONSIDER APPROVAL OF THE DCEDC MINUTES FOR THE REGULAR MEETING HELD ON APRIL 16, 2020.***

Mr. Broughton made a motion to approve the minutes for the DCEDC meeting held on April 16, 2020, seconded by Mr. Govan; the motion passed unanimously.

***ITEM NO. 3 RECEIVE AND DISCUSS CITY SALES AND USE TAX COMPARISON SUMMARY.***

Ms. James reported that Sales Tax collections for May (March sales) show a decrease of 16.93% over the same period last year, with YTD for FY 19 - 20 Sales Tax collections down at 4.06% compared to FY 18 - 19 sales tax.

The Board had further questions/discussion.

***ITEM NO. 4 RECEIVE AND CONSIDER APPROVAL OF THE DCEDC MONTHLY BUDGET REPORT.***

Ms. James reported that the EDC collected \$170,929 in sales tax revenues and \$1,083 in interest. The Total Revenues collected for the month is \$172,012, and \$1,062,630 YTD.

The EDC had expenses of \$23,611 including; salaries and other expenses such as memberships, Keep Duncanville Beautiful had expenses of \$1,869. There was a \$6,301 Transfer to the General Fund for supportive services. Beautification had expenses of \$1,766.

The Total Expenditures for EDC for the month were \$33,547, which leaves the EDC with a Net Profit of \$138,465 for the month. The Total Expenditures for the EDC YTD were \$776,828, which leaves the EDC with a Net Profit of \$285,802 YTD.

The Board had further questions/discussion.

Mr. Broughton made a motion to approve the DCEDC monthly Budget report, seconded by Mr. Grace; the motion passed unanimously.

***ITEM NO. 5 RECEIVE AND DISCUSS THE DUNCANVILLE FIELDHOUSE SPORTS FACILITY FINANCIAL STATUS REPORT.***

Ms. James reported that due to the COVID-19 pandemic, several Staff members of the Fieldhouse were furloughed. Therefore, the General Manager was not able to be here tonight to provide the Board with an update. She will take any questions the Board may have back to the General Manager for a response.

The Board had further questions/discussion, but no specific question for the General Manager.

***ITEM NO. 6 RECEIVE AND DISCUSS THE MAIN STATION DUNCANVILLE, LTD'S MONTHLY FINANCIALS, AS WELL AS DUNCANVILLE REAL ESTATE UPDATES.***

It was the consensus of the Board to defer this Agenda Item until the next DCEDC Regular Meeting.

***ITEM NO. 7 HOLD A PUBLIC HEARING REGARDING THE EXPENDITURE OF FUNDS FOR THE DCEDC TEMPORARY COVID-19 BUSINESS RETENTION ASSISTANCE PROGRAM IN THE AMOUNT OF \$250,000.***

President Dial opened the Public Hearing at 6:33 PM.

No one spoke during the Public Hearing.

President Dial closed the Public Hearing at 6:36 PM.

***ITEM NO. 8 RECEIVE AND DISCUSS THE TEMPORARY COVID-19 BUSINESS RETENTION ASSISTANCE PROGRAM.***

Ms. James reported that as of today, Staff has received 122 Applications in various ways, i.e., the Internet, walk-ins, as well as the City's Utility Billing Night Drop Box. The total amount being requested is \$1,050,477. The businesses range from in-home businesses, such as real estate, concierge services, and welders to restaurants, one hotel, hair salons, barber shops, lawyers, and accountants.

Staff will work with our Building Permit Department to verify that each business is registered, has no code violations, and is an actual business in Duncanville. Staff will also create a narrative list of each business, run the ROI for each business, rank and split each business into groups, and break down the businesses into categories for the Board's review.

***ITEM NO. 9 RECEIVE AND CONSIDER APPROVAL OF THE PROPOSED FISCAL YEAR 2020 – 2021 DCEDC BUDGET.***

Ms. James provided the Board with a detailed overview of the Proposed Fiscal Year 2020 – 2021 DCEDC Budget. There were no major changes to the Budget. Total expenditures for the Budget will leave the DCEDC with a projected net profit of \$430,787 and projected total expenditures of \$1,860,736.

The Board had further questions/discussion.

Mr. Govan made a motion to approve the Proposed Fiscal Year 2020 – 2021 DCEDC Budget, seconded by Mr. Broughton; the motion passed unanimously.

Mr. Hamilton reported on the KDB Budget. The annual conference was in Rockwall this year. It was scheduled to take place in Houston. Due to COVID-19, that conference has been cancelled, and will be a virtual conference in August. Therefore, next year, that line item number will go back up. He also reported that the Department has made some cuts. For example, the department did not do a spring color change. However, Ruiballs did donate some plants to the City. Spring beautification was not cut, but Staff has been given the green light to proceed. The Department is still looking to expend those funds.

The Board had further questions/discussion.

Mr. Hamilton will come back to the Board at later date with a presentation.

***ITEM NO. 10 EXECUTIVE SESSION.***

In accordance with the Texas Government Code, the DCEDC shall convene into closed executive session pursuant to Section 551.072 – Deliberations about Real Property, to deliberate the purchase, exchange, lease, or value of real property.

- DISCUSS PROPERTY LOCATED NORTH OF IH-20, SOUTH OF RED BIRD LANE, EAST OF NORTH MAIN STREET, AND WEST OF COCKRELL HILL RD.

It was the consensus of the Board to defer this Agenda Item to the next DCEDC Regular Meeting.

***ITEM NO. 11 RECONVENE INTO OPEN SESSION.***

It was the consensus of the Board to defer this Agenda Item to the next DCEDC Regular Meeting.

***ITEM NO. 12 TAKE ANY NECESSARY OR APPROPRIATE ACTION AS A RESULT OF CLOSED EXECUTIVE SESSION.***

It was the consensus of the Board to defer this Agenda Item to the next DCEDC Regular Meeting.

**ITEM NO. 13 RECEIVE DIRECTOR'S REPORTS.**

- **BUSINESS ACTIVITY UPDATES.**

Ms. James discussed the Business and Events Activities for the previous month, which included new businesses, business expansions, and the list of Certificates of Occupancy. The Board had further questions and discussion.

- **CERTIFICATE OF OCCUPANCY – APPLICATIONS RECEIVED – MONTHLY (EDC) MONTH OF APRIL 2020 (ATTACHED)**
- **CERTIFICATE OF OCCUPANCY – CERTIFICATES ISSUED – MONTHLY (EDC) MONTH OF APRIL 2020 (ATTACHED).**

**ADJOURNMENT**

*The DCEDC meeting adjourned at 7:40 PM.*

**APPROVED:**

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**STEVE DIAL  
PRESIDENT**

**ATTEST:**

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**CYNTHIA D WILLIAMS  
ECONOMIC DEVELOPMENT COORDINATOR**



# AGENDA BACKGROUND

## ITEM NO. 3

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Consider Approval of the DCEDC Minutes for the Special Called Meeting Held on June 3, 2020.

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** Copies of the draft minutes of the DCEDC Special Called Meeting held on June 3, 2020.

**ATTACHMENT(S):** Draft DCEDC Minutes for the Regular Meeting held on June 3, 2020.

**THE DUNCANVILLE COMMUNITY AND ECONOMIC DEVELOPMENT CORPORATION (DCEDC) BOARD MINUTES  
SPECIAL CALLED MEETING  
JUNE 3, 2020**

A special called meeting of the Duncanville Community and Economic Development Corporation (DCEDC) Board of Directors was held on Wednesday, June 3, 2020, at 5:00 PM at the Duncanville Public Library in Library Meeting Rooms 1, 2, and 3, located at 201 James Collins Blvd., Duncanville, TX 75116.

Board Members in Attendance:

Steve Dial	President
Derwin Broughton, AIA, NCARB	Vice President
Dave Galbraith	Board Member
Kenneth Govan	Board Member
Michael Grace	Board Member
Chan Williams	Board Member

Board Members Not in Attendance:

All Board Members were in attendance with one Board Member vacancy.

City Council Members Present:

Mark Cooks	Council Member; District 4
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Staff Present: Jessica James; Director of Economic Development, and Cynthia Williams; Economic Development Coordinator

***CALL TO ORDER***

The meeting was called to order by President Dial at 5:10 PM.

***INVOCATION***

Mr. Broughton offered the Invocation.

***ITEM NO. 1 CITIZEN’S PUBLIC FORUM.***

No one spoke during Citizen’s Public Forum.

***ITEM NO. 2 EXECUTIVE SESSION.***

In accordance with the Texas Government Code, the DCEDC shall convene into closed executive session pursuant to Section 551.087 – Deliberation Regarding Economic Development Negotiations, to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1).

- DISCUSS AND EVALUATE THE DCEDC COVID-19 TEMPORARY BUSINESS RETENTION ASSISTANCE PROGRAM APPLICATIONS.

The Board entered Closed Executive Session at 5:13 PM.

***ITEM NO. 3 RECONVENE INTO OPEN SESSION.***

The Board reconvened into Open Session at 6:37 PM.

***ITEM NO. 4 TAKE ANY NECESSARY OR APPROPRIATE ACTION AS A RESULT OF CLOSED EXECUTIVE SESSION.***

The Board took no action on this Agenda Item.

***ADJOURNMENT***

The DCEDC June 3, 2020 Special Called Meeting adjourned at 6:38 PM.

**APPROVED:**

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**STEVE DIAL  
PRESIDENT**

**ATTEST:**

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**CYNTHIA D WILLIAMS  
ECONOMIC DEVELOPMENT COORDINATOR**



# AGENDA BACKGROUND

**ITEM NO. 4**

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Consider Approval of the DCEDC Minutes for the Special Called Meeting Held on June 4, 2020.

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** Copies of the draft minutes of the DCEDC Special Called Meeting held on June 4, 2020.

**ATTACHMENT(S):** Draft DCEDC Minutes for the Regular Meeting held on June 4, 2020.

**THE DUNCANVILLE COMMUNITY AND ECONOMIC  
DEVELOPMENT CORPORATION (DCEDC) BOARD  
MINUTES  
SPECIAL CALLED MEETING  
JUNE 4, 2020**

A special called meeting of the Duncanville Community and Economic Development Corporation (DCEDC) Board of Directors was held on Thursday, June 4, 2020, at 5:00 PM at the Duncanville Public Library in Library Meeting Rooms 1, 2, and 3, located at 201 James Collins Blvd., Duncanville, TX 75116.

**Board Members in Attendance:**

Steve Dial	President
Derwin Broughton, AIA, NCARB	Vice President
Dave Galbraith	Board Member
Kenneth Govan	Board Member
Michael Grace	Board Member
Chan Williams	Board Member

**Board Members Not in Attendance:**

All Board Members were in attendance with one Board Member vacancy.

**City Council Members Present:** There were no City Council Members present at this meeting.

**Staff Present:** Jessica James; Director of Economic Development, and Cynthia Williams; Economic Development Coordinator

***CALL TO ORDER***

The meeting was called to order by President Dial at 5:19 PM.

***INVOCATION***

Mr. Govan offered the Invocation.

***ITEM NO. 1 CITIZEN'S PUBLIC FORUM.***

No one spoke during Citizen's Public Forum.

***ITEM NO. 2 EXECUTIVE SESSION.***

In accordance with the Texas Government Code, the DCEDC shall convene into closed executive session pursuant to Section 551.087 – Deliberation Regarding Economic Development Negotiations, to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1).

- DISCUSS AND EVALUATE THE DCEDC COVID-19 TEMPORARY BUSINESS RETENTION ASSISTANCE PRORAM APPLICATIONS.

The Board entered Closed Executive Session at 5:21 PM.

**ITEM NO. 3 RECONVENE INTO OPEN SESSION.**

The Board reconvened into Open Session at 8:23 PM.

**ITEM NO. 4 TAKE ANY NECESSARY OR APPROPRIATE ACTION AS A RESULT OF CLOSED EXECUTIVE SESSION.**

Mr. Grace made a motion to approve the DCEDC COVID-19 Temporary Business Retention Assistance Program grant award recipients as listed in Attachment "A" with the following stipulations: Recipients must resolve all outstanding Certificate of Occupancy (CO) and code enforcement violations prior to receiving the award, the Board authorizes the DCEDC President to sign any necessary documents, and the awarded recipients must sign an agreement prior to receiving the reimbursement award. The motion was seconded by Mr. Broughton; the vote passed unanimously.

**ADJOURNMENT**

The DCEDC June 4, 2020 Special Called Meeting adjourned at 8:27 PM.

**APPROVED:**

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**STEVE DIAL  
PRESIDENT**

**ATTEST:**

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**CYNTHIA D WILLIAMS  
ECONOMIC DEVELOPMENT COORDINATOR**

# Attachment "A"

Name of Business	Approved Amount
Best Western Plus Duncanville	\$7,000
Plan B DSGN, LLC	\$1,000
Duncanville Outreach Ministry	\$7,100
Descuento 75%, Inc.	\$6,000
Thibodeaux's Authentic Cajun Cookin	\$6,000
Red Bird Lanes	\$5,800
Vaporized CBD Vape	\$2,100
Roma's Italian Bistro	\$5,750
3R's Cigars	\$2,600
New Bima Corporation dba Dry Clean Super Center	\$4,250
Osaki Sushi and Hibachi	\$5,100
Sabor a La Mexicana Restaurant LLC	\$6,100
Don Pedros Pupuseria Y Taqueria	\$4,350
RAM Surgical Supplies	\$1,500
Your Plant Service and SwanHaven	\$4,300
Panther Market	\$2,500
Luckey D's BBQ dba Smokey D'Z BBQ & Catering	\$4,750
RSLA Rox, Inc (Knick Knacks)	\$4,700
Mudhook Brands, LLC	\$5,750
Barefield Pediatric Dentistry	\$3,850
Proforma A-z Specialties	\$4,250
Sessions Hair Nails & Skin, Inc	\$3,800
D Town Vapes	\$1,000
Sifuentes	\$1,000
Step by Step Furniture	\$4,850
Fruta Loca	\$2,000
Absolute Uniform Co.	\$3,000
D Squared Catering	\$4,400
Annice Antiques, Inc. dba House of Style	\$3,200
Michael & Liz Arrambide Inc dba And Everything Nice	\$3,100
All Saints Care and Injury Rehabilitation Clinic	\$2,900
Press Box Salon	\$2,000
Taqueria Dos Gordos	\$3,200
Austin Auto Express	\$1,800
The Sharpening Shop	\$3,000
Avid Lash Studio	\$1,300
Singla Dental	\$2,100
AMA Food Store	\$7,250
Take Out Burgers	\$2,900
Main Street Donuts	\$3,900
GenEye, Inc DBA Duncanville Eye Assoc and DBA Duncanville Optical	\$4,000
D'ville Stylist	\$3,000
The Pelican House	\$2,200
Ash Britt	\$2,350
Midwest Paint & Collison/972 Customs in Duncanville	\$3,500
Concierge Consulting Solutions	\$1,900
Spates Property Group	\$1,200
Quad-Cities Driver Training School	\$2,650
Glamour Nails & Spa	\$2,400
S Factor Salon Spa	\$2,600
Salon 215	\$3,500
Salon zen	\$2,500

<b>Name of Business</b>	<b>Approved Amount</b>
Lake Ridge Dental	\$1,000
Delicate Tax Solutions	\$1,250
Perfect Finish Salon	\$1,000
Jimmy Taco's	\$1,000
Total Tax Forms & Services	\$1,000
Olson Electric	\$1,500
Trichotomy Salon	\$1,000
Wisdom Cutz LLC	\$1,000
Betach LLC	\$1,000
Parker Hair Co.	\$1,000
Austin Insurance Agency	\$1,000
Fruteria Las Delicias	\$1,000
Truth Virgin Hair	\$1,000
Duncanville Laser Clinic	\$1,000
North Texas Care Clinic	\$1,000
Truly Jazzy Boutique	\$1,000
Salon 921	\$1,000
Klesmit Healthcare Services, Inc	\$1,000
Natalie Nickerson, DDS	\$1,000
My Mothers Closet	\$1,000
Exclusive Cutz	\$1,000
Texas Fadez Barber College	\$1,000
MFS Income Tax LLC	\$1,000
Evolution of Her Beauty	\$1,000
Nailizm Salon & Spa	\$1,000
The Wright Resource Group	\$1,000
Barry's Automotive and Wrecker Service, Inc	\$1,000
CC Fashion Collection	\$1,000
Soccer Plaza	\$1,000
RootMama LLC	\$1,000
Concept Facility Services LLC/ dba 1-800- Plumber of Dallas Southwest	\$1,000
Figaro Academy of Music	\$1,000
Inside Out Solutions	\$1,000
KMS Glam	\$1,000
Acumen	\$1,000
Bethel Family Dentistry	\$1,000
Louis Pools	\$1,000
Pressler Physical Therapy	\$1,000
Ozsoy School of Ballet	\$1,000
Jazzes Hair Salon	\$1,000
Unapologetik	\$1,000
Precision Eye Care	\$1,000
Al's Guaranteed Appliance Repair	\$1,000
Whiz Kid Learning Center	\$1,000
TCJ Enterprises, Inc. dba Travel Agents of Duncanville	\$1,000
Esthetic Design Dental Lab, Inc.	\$1,000
Leon Chadwick Window Cleaning dba Fish Window Cleaning	\$1,000
Seasons Nails	\$1,000
Hidden Treasures	\$1,000
Professional Message Therapy	\$1,000
The Tamale Company	\$1,000
MCSALON	\$1,000
Advantage Educational Solutions	\$1,000
The Cutting Edge Barber and Beauty	\$1,000
Walker Concierge Health and Wellness	\$1,000
Uniq Radiance Salon	\$1,000

Name of Business	Approved Amount
Jerry Frazier, CPA	\$1,000
Many Mini Miracles	\$1,000
To Your Life CPR	\$1,000
TexCare Express	\$1,000
The Lullaby House	\$1,000
Ardyss Associates	\$1,000
Center of Attraction Hair Gallery	\$1,000
Stan Smith Real Estate	\$1,000
UMC Sports	\$1,000
AS Busy As A Bee Adult Learning Center	\$1,000

**Total Amount Awarded**

**\$250,000**



# AGENDA BACKGROUND

## ITEM NO. 5

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Receive and Discuss City Sales and Use Tax Comparison Summary.

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** The City Sales and Use Tax Comparison Summary is attached for the Board's review and discussion.

**STATE OF TEXAS  
COMPTROLLER OF PUBLIC ACCOUNTS  
CITY SALES AND USE TAX COMPARISON SUMMARY - JUNE 2020**

County/City	Rate	Net Payment	Comparable Payment	% Change	2020 Payments	2019 Payments	% Change
<b>Dallas</b>							
Addison	1.00%	\$931,272.00	\$1,138,098.97	-18.17%	\$7,039,103.74	\$7,801,085.48	-9.76%
Balch Springs	2.00%	\$717,375.35	\$647,824.99	10.73%	\$4,411,234.63	\$3,824,138.98	15.35%
Carrollton	1.00%	\$2,794,517.84	\$3,384,766.61	-17.43%	\$18,896,356.06	\$19,156,174.93	-1.35%
Cedar Hill	1.88%	\$957,494.65	\$1,243,198.45	-22.98%	\$7,766,515.31	\$7,967,877.76	-2.52%
Cockrell Hill	1.00%	\$42,434.21	\$39,744.79	6.76%	\$226,499.69	\$208,897.12	8.42%
Coppell	1.75%	\$3,129,229.99	\$3,726,470.71	-16.02%	\$20,077,898.19	\$22,194,954.31	-9.53%
Dallas	1.00%	\$19,405,232.51	\$25,670,997.92	-24.40%	\$158,696,851.29	\$159,657,645.65	-0.60%
De Soto	2.00%	\$1,164,654.52	\$1,048,729.29	11.05%	\$7,742,752.27	\$7,275,320.67	6.42%
Duncanville	2.00%	\$773,096.95	\$846,390.05	-8.65%	\$4,925,238.96	\$5,174,463.78	-4.81%
Farmers Branch	1.00%	\$1,421,691.96	\$1,392,412.95	2.10%	\$8,680,112.01	\$8,552,535.01	1.49%
Garland	1.00%	\$1,943,356.76	\$2,363,920.21	-17.79%	\$14,180,949.48	\$14,332,653.14	-1.05%
Glenn Heights	1.00%	\$70,923.15	\$52,827.54	34.25%	\$382,909.52	\$350,371.92	9.28%
Highland Park	1.00%	\$146,893.32	\$400,107.75	-63.28%	\$2,212,757.93	\$2,260,385.83	-2.10%
Hutchins	2.00%	\$216,133.38	\$262,916.53	-17.79%	\$1,338,892.88	\$1,232,852.74	8.60%
Irving	1.00%	\$5,453,027.67	\$5,535,545.82	-1.49%	\$38,752,125.27	\$38,643,047.84	0.28%
Lancaster	2.00%	\$805,953.06	\$1,025,956.31	-21.44%	\$5,099,936.92	\$5,440,699.68	-6.26%
Mesquite	2.00%	\$2,754,231.25	\$3,526,213.94	-21.89%	\$21,968,997.68	\$22,423,109.75	-2.02%
Richardson	1.00%	\$3,125,206.32	\$3,172,468.26	-1.48%	\$21,260,604.38	\$19,760,136.91	7.59%
Rowlett	1.00%	\$568,694.30	\$565,218.15	0.61%	\$3,433,925.03	\$3,635,366.26	-5.54%
Sachse	1.75%	\$273,968.94	\$186,681.37	46.75%	\$1,755,933.66	\$1,454,141.62	20.75%
Seagoville	2.00%	\$318,836.81	\$293,170.84	8.75%	\$1,874,304.10	\$1,800,449.65	4.10%
Sunnyvale	2.00%	\$260,013.89	\$241,722.60	7.56%	\$1,528,523.89	\$1,700,846.04	-10.13%
University Park	1.00%	\$275,642.56	\$352,637.15	-21.83%	\$2,262,143.54	\$2,334,888.31	-3.11%
Wilmer	2.00%	\$536,475.76	\$346,773.96	54.70%	\$2,718,469.14	\$2,290,082.72	18.70%
<b>County Total</b>		<b>\$48,086,357.15</b>	<b>\$ 57,464,795.16</b>	<b>-16.32%</b>	<b>#####</b>	<b>\$ 359,472,126.10</b>	<b>-0.62%</b>
<b>Tarrant</b>							
Bedford	2.00%	\$842,552.09	\$923,585.58	-8.77%	\$5,761,770.34	\$5,807,039.54	-0.77%
Hurst	1.50%	\$855,847.16	\$1,180,143.08	-27.47%	\$7,611,926.24	\$8,008,739.77	-4.95%
Grand Prairie	1.75%	\$4,251,451.38	\$4,837,113.22	-12.10%	\$30,115,288.19	\$29,461,639.06	2.21%
Grapevine	1.50%	\$2,044,567.89	\$3,737,744.15	-45.29%	\$20,457,575.91	\$23,713,610.87	-13.73%
Southlake	1.88%	\$1,959,032.22	\$2,441,551.72	-19.76%	\$14,861,875.72	\$14,139,415.45	5.10%
Mansfield	2.00%	\$1,872,412.30	\$2,029,741.46	-7.75%	\$13,171,720.81	\$12,329,910.06	6.82%
<b>Denton</b>							
Corinth	1.75%	\$224,244.58	\$229,215.70	-2.16%	\$1,533,825.46	\$1,401,813.68	9.41%
<b>Ellis</b>							
Midlothian	2.00%	\$965,283.79	\$846,902.47	13.97%	\$6,014,556.31	\$4,373,789.28	37.51%



# AGENDA BACKGROUND

**ITEM NO. 6**

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Receive and Consider Approval of the DCEDC Monthly Budget Report.

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** Ms. James, will present the DCEDC Monthly Budget Report to the Board at the meeting.



# AGENDA BACKGROUND

**ITEM NO. 7**

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Receive and Discuss the Duncanville Fieldhouse Sports Facility Financial Status Report.

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** Ms. James, will present the Duncanville Fieldhouse Sports Facility Financial Status Report to the Board at the meeting.



# AGENDA BACKGROUND

**ITEM NO. 8**

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Receive and Discuss the Main Station Duncanville, LTD's Monthly Financials, as well as Duncanville Real Estate Updates.

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** The Main Station Duncanville LTD's Monthly Statement will be provided to the Board at the meeting for review and discussion.



# AGENDA BACKGROUND

ITEM NO. 9

**MEETING DATE:** Monday, June 22, 2020

**TITLE:** Receive Director's Reports.

- Business Activity Updates.
  - Certificate of Occupancy – Applications Received – Monthly (EDC) Month of May, 2020 (Attached).
  - Certificate of Occupancy – Certificates Issued – Monthly (EDC) Month of May, 2020 (Attached).

**PRESENTED BY:** Jessica James, Director of Economic Development

**BACKGROUND/HISTORY:** Ms. James will present the DCEDC Business and Events Activity Updates to the Board at the meeting. The Business and Events Activity Updates are presented monthly to provide progress reports, development updates, and business updates.

Staff and the Board will discuss important dates/upcoming events.



**City of Duncanville's**  
**Certificate of Occupancy -**  
**Applications Received - WEEKLY**  
**(EDC)**  
**Month of May, 2020**

Project Description	Short Address	Tenant Name / Contact	Square Footage	Applicant Name	Reason for Application
XC motors - used car sales and financing	231 W Hwy 67	XC Motors Phone: (817) 564-6523 xcmotorsdeals@gmail.com	600	Brian A Johnson Jr	New Occupancy
Naseri Dental PLLC dba Minty Smiles - dentist office	403 W Wheatland Rd.	Naseri Dental PLLC dba Minty Smiles Phone: (469) 759-6960 mintysmiles@txdentalgroup.net	1,464	Mir Naseri	Change of Ownership
Diamond Nails and Spa - nail salon	402 E Camp Wisdom Rd.	Diamond Nails and Spa Phone: (817) 714-3187 bvelaine@hotmail.com	3,500	Kevin Vo	New Occupancy
American Karate Academy of Duncanville - martial arts school	320 E Camp Wisdom Rd.	American Karate Academy of Duncanville Phone: (817) 933-4743 akaofduncanville@yahoo.com	2,390	Robert Wilcox	Change of Ownership
Thibodeaux's Authentic Cajun Cookin - restaurant	107 N Cedar Ridge Dr. Suite # 106-110	Thibodeaux's Cajun Cookin Phone: (214) 707-8760 louis@thibodeauxscajuncookin.com	4,900	Louis Thibodeaux	Business Expansion
Body Banger Art Studio - Digital Art, Drawing, Computer Art, Studio	606 Oriole Blvd. Suite # 209 Bldg. 2	Body Banger Art Studio Phone: (214) 577-2648	850	Lovodges Heggins	New Occupancy
Amtex Property Group Holdings LLC - real estate services and IT consulting services	559 W Wheatland Rd.	Amtex Property Group Holdings LLC Phone: (573) 201-5937 sap.srinireddy@gmail.com	2,204	Srinivasa Reddy Kandi	New Occupancy
Amtex Group Holdings LLC - real estate services and IT consulting services	423 W Wheatland Rd. Suite # 103 Bldg. A	Amtex Group Holdings LLC Phone: (573) 201-5937 sap.srinireddy@gmail.com	1,200	Srinivasa Reddy Kandi	New Occupancy
Yes We Can Print That - office, printing and graphics company, all printing is outsourced	606 Oriole Blvd. Suite # 205 & 206 Bldg. 2	Yes We Can Print That Phone: (817) 681-1331 yeswecanprintthat@yahoo.com	2,000	Lincoln Rush	New Occupancy
QuikTrip #925 JUST MAKING A NOTE: PLEASE EMAIL COPY OF CO TO Dist-taxaccounting@quiktrip.com ONCE ISSUED.	925 S Cockrell Hill Rd.	QuikTrip #925 Phone: (918) 615-7700 dist-taxaccounting@quiktrip.com	5,027	Jimmy Brown Jr	Change of Ownership

QuikTrip #924 JUST MAKING A NOTE: PLEASE EMAIL COPY OF CO TO Dist-taxaccounting@quiktrip.com ONCE ISSUED.	102 E Camp Wisdom Rd.	Quik Trip #924 Phone: (918) 615-7700 dist-taxaccounting@quiktrip.com	4,902	Jimmy Brown Jr	Change of Ownership
V & V Beauty Zone - cosmetology beauty salon	1214 N Duncanville Rd. Suite # 3	V & V beauty Salon Phone: (972) 697-7395 sublimeskinbylulu@gmail.com	800	Luisa C Velez	New Occupancy
OSA Reloaded - auto repair, transportation and hot rod build, PER BUILDING OFFICIAL - they have two suits that each have their own electric meter and will each have their own co If they want to do it under one then they will have to have electric service changed to one meter, fee will be \$150 (\$75 for each suite)	602 E Red Bird Ln. Suite # K-L	OSA Reloaded Phone: (214) 962-4533	2,400	Desmond Brody	New Occupancy
Main Auto Sale	1424 N Main St.	Main Auto Sale Phone: (682) 553-9101 amer_202008@yahoo.com	500	Ameer Obaid Albaiati	New Building
Freeway Auto Collision LLC	1144 N Duncanville Rd.	Freeway Auto Collision Phone: (469) 759-6747 freewayautocollision@gmail.com	12,000	Violet Jackson	New Occupancy
B's VIP Cutz	1214 N Duncanville Rd. Suite # 4	First Class Cuts Phone: (469) 223-7884	800	Bryan Davis	New Occupancy
Perfection Studios LLC - beauty spaces for hair and cosmetology	603 N Cedar Ridge Dr. Suite # 100	Perfection Studios LLC Phone: (214) 799-9965 misty214@gmail.com	1,000	Misty Brookins	New Occupancy
Dramatic Results Salon & Spa	111 S Cedar Ridge Dr. Suite # 101	DRAMATIC RESULTS SALON & SPA	7,200	Wanda Mergerson	Change of Ownership
Barbershop	708 W Wheatland Rd.	Juan E Galvan Phone: (214) 335-9920	2,000	Juan Galvan	New Occupancy
<b>TOTALS:</b>	Square Footage:	<b>55,737.00</b>	(Avg.: 2,933.53)		
	Total Projects:	<b>19</b>			



**City of Duncanville's  
Certificate of Occupancy -  
Certificates Issued - WEEKLY  
(EDC)**

**Month of May, 2020**

Project Description	CO Issue Date	Short Address	Tenant Name / Contact	Square Footage	Applicant Name	Reason for Application	Square Footage
warehouse to store products and assemble plastic parts; manufacturing;	05/20/2020	803 Gemini Ave.	Debbie Roe Phone: (214) 493-8966 Cell: 2147608992 lcrizzo61@aol.com	4,300	Debbie L Roe	New Occupancy	4300
Duncanville Fieldhouse	05/20/2020	1700 S Main St.	Duncanville Fieldhouse Phone: (972) 780-8868 cbrasfield@duncanville.com	95,000	Craig Brasfield	Change of Name	95000
Descuento 75% - clothing and accessories	05/20/2020	914 S Cedar Ridge Dr.	Descuento 75% Inc Phone: (972) 670-3574 jaime@descuento75.com	3,600	Jaime Salazar	New Occupancy	3600
business expansion - provide CPR training, SAT training, tutoring, notary consulting - serving food/ snacks	05/20/2020	458 E Wheatland Rd.	Sterling Enrichment Center Phone: (972) 670-6109 sterlingecllc@yahoo.com	1,800	Debra Emuedue	Business Expansion	1800
Boys Garage - small engine repair shop	05/20/2020	1182 Explorer St. Suite # B	Boys Garage Phone: (469) 387-3784 boysgarage2@gmail.com	1,500	Timothy C. Gutowski	New Occupancy	1500
Grind Time Garage - general auto repair, brakes, and tune-ups	05/20/2020	633 E Hwy 67 Suite # B	Grind Time Garage Phone: (469) 267-5310 grindtimegarage@yahoo.com	2,800	Brandon Patterson	New Occupancy	2800
Jream's Nail Trap - nail shop	05/20/2020	314 N Hastings	Jream's Nail Trap Phone: (903) 600-5623 info@jreamsnailtrap.com	400	Roya Johnson	New Occupancy	400
retail and wholesale, lighting fixtures showroom	05/20/2020	134 N Main St.	Light Buys Phone: (214) 315-6434 steve@lightbuys.com	4,376	Steve Hitt	New Occupancy	4376

**Certificate of Occupancy**

Total Square Footage                      **113,776.00**      (Avg.: 14,222.00)

**TOTALS:**      Square Footage:                      **113,776.00**                      (Avg.: 14,222.00)

Total Projects: 8

CO's Issued: 8